



PAVILIONS



# Store Development

May 2016

[www.albertsonscorporationrealestate.com](http://www.albertsonscorporationrealestate.com)

# Think BIG, Act LOCAL

We Have a National Footprint: 2,271 Stores, 35 States, 18 Banners



We have a national footprint (with room to grow...)



## Our Banners

Banner	# of Stores	Primary States
SAFEWAY	889	AZ, CO, CA, DC, HI, MD, OR, WA, VA
ALBERTSONS	443	AZ, CA, CO, ID, LA, MT, NM, NV, TX, WA, WY
VONS	201	CA, NV
JEWEL OSCO	185	IL
SHAW'S	130	MA, ME, VT, NH

Banner	# of Stores	Primary States
ACME	178	DE, PA, NJ, NY
TOM THUMB	57	TX
RANDALLS	44	TX
UNITED SUPERMARKETS	37	TX
PAVILIONS	29	CA

Banner	# of Stores	Primary States
STAR MARKET	24	MA
CARRS	14	AK
ALBERTSONS MARKET	10	TX, NM
MARKET STREET	15	TX
EAGLE QUALITY CENTERS	5	AK

Banner	# of Stores	Primary States
AMIGOS	4	TX
PAK 'N SAVE FOODS	4	CA
SUPER SAVER	2	UT

Note: Store Count as of FY2015 end.

## Investing in the Future Through Innovative Store Formats and Offerings

- Albertsons Companies is **actively seeking opportunities** for new stores. We have opened over 100 stores since the Albertsons Safeway merger in Jan. 2015
- Our operating philosophy is simple: we run great stores with a relentless focus on driving sales growth.
- The Company is experiencing solid financial performance, as exemplified by our **strong 4.8% comparative store sales** <sup>(1)</sup>
- Albertsons Companies is **focused on driving innovation** within the traditional food store:
  - Store formats: Small Urban, Traditional, Super Premium, Large Format
  - Offerings: Expanded food service, NOSHE (Natural, Organic, Specialty, Health and Ethnic), and Own Brands
  - Technology: E-commerce, home delivery, Just 4 U, and Fuel rewards
- Over the years the Company has participated in many different store development approaches from self-developed to build to suit, ground up and 2<sup>nd</sup> generation sites. We can be **highly flexible and creative** for the right location
- Several of our banners have been doing business for more than 100 years. Today, we're **looking to build relationships for the next 100 years**

Working together to be the *favorite local supermarket*™

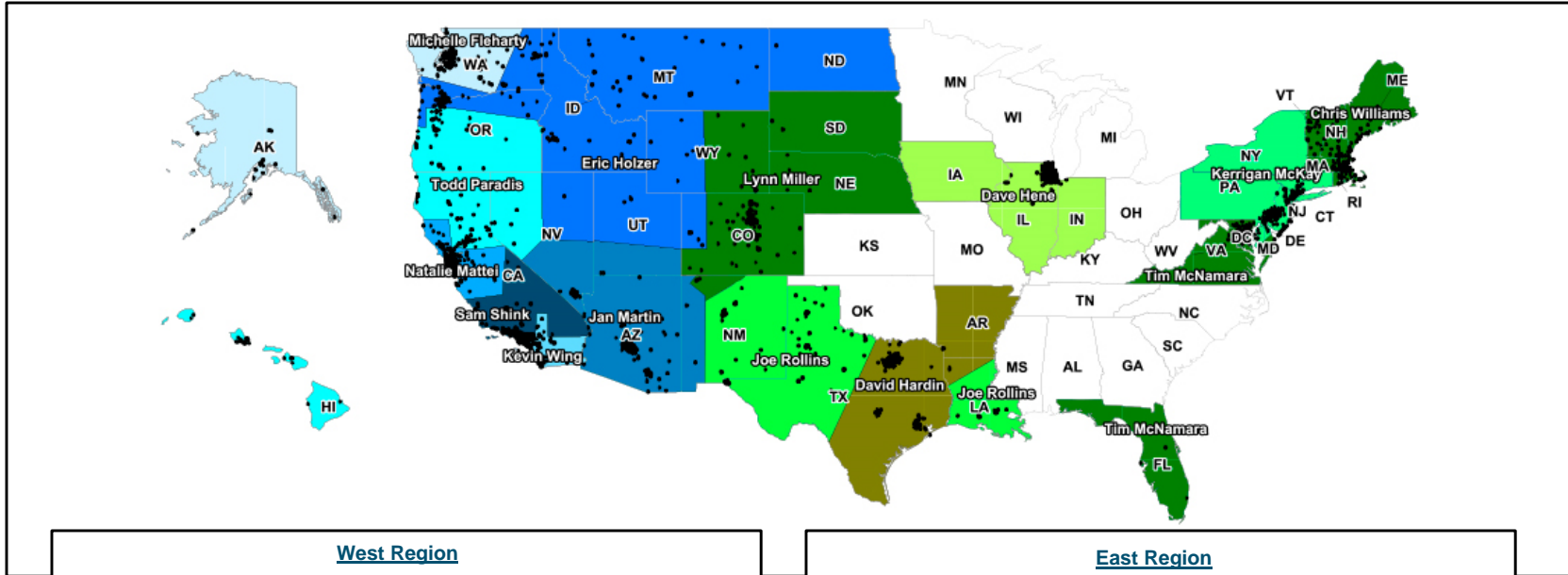


1. Includes acquired Safeway stores, calculated irrespective of date of acquisition



# Contact Us

## The Real Estate Team



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### East Region

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